

## **MISSION STATEMENT**

When I bought this business as a small local custom shop in 1955, the Youngstown metal cabinet was THE competition. It was simply wood vs. metal.

The kitchen business has obviously changed since those days with the emergence of large conglomerates and publicly held companies. I feel very proud of being a family-owned company, with my three sons, and now a third generation involved, KK is in good hands for the future. The most important factor of this family-owned business is the advantage it provides over the competition. Neither stock-holders nor another large company tells us we have to raise our prices every year.

The philosophy of Kitchen Kompact is very simple. We will offer a quality product at a reasonable price and, most importantly, deliver these goods in the most dependable lead time in the industry.

KK recognizes it cannot be all things to all people. This philosophy allows us to focus our efforts on a limited number of styles and colors. These styles and colors will represent the volume segment, or approximately 75% of the market. Let the other manufacturers supply the rest of the business.

Efficiency of production, labor, and financial stability are our key advantages.

They allow KK to manufacture a kitchen cabinet for less money with equal or better quality than the competition.

Thank you,

**Dwight Gahm** 

SINCE 1937 ONE FAMILY, ONE PHILOSOPHY The Gahms are a family with a single vision — manufacturing the best kitchen cabinets at the most affordable prices. Across three generations, Kitchen Kompact has brought innovation and hard work to a fast growing, constantly changing industry. Who would have thought that a small custom cabinet shop, whose beginnings date back to 1937, would be transformed into one of the largest cabinet assembly plants in the country?



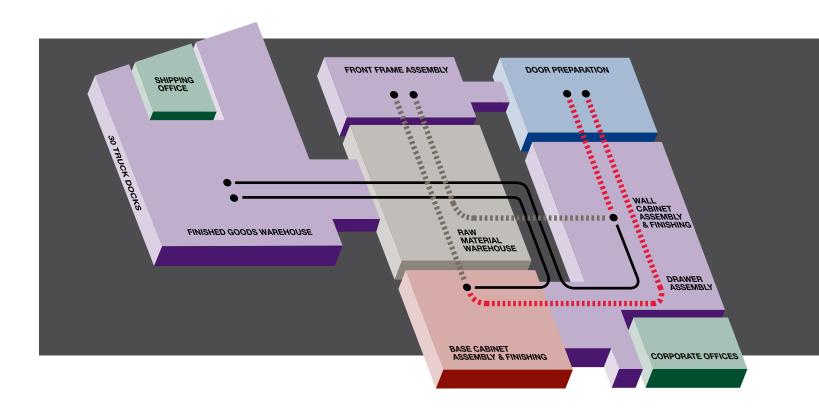
Service. Stability. Confidence. These are the elements that make the KK philosophy work. We manufacture a quality product, do it consistently, and do it for the lowest possible price. This way, everybody wins: customers, employees and owners. That's the philosophy that's seen us grow from the first day Dwight Gahm became involved. It's the philosophy that's been passed down from Dwight Gahm to his sons, Walt, Gordy and Phil. And now with a third generation fully engaged, KK's future is secured.

## Our corporate office and manufacturing facility

**750,000**SQUARE FEET
UNDER ONE ROOF

sits on over 50 acres, owned by Kitchen Kompact with no interest costs.

With a massive facility, financial stability, a central location and the lowest overhead in the industry, we're able to offer savings our customers appreciate (and our competitors are sick of hearing about).







15 YEARS
AVERAGE EMPLOYEE
SERVICE

Our family goes beyond the Gahms. From the front office to the assembly line, every employee at Kitchen Kompact is part of our family. And we all take family pride in producing the finest quality cabinets at the most affordable prices. At KK, quality control isn't just the latest buzz word — it's the way every single person here has been doing business from day one.





On average, each of our 250 employees at KK produces four times the industry norm for cabinets, every single shift. We maintain that incredible productivity through an ingenious plant-wide incentive plan developed by



Our employees are craftsmen with a personal commitment to the quality of our cabinets.

Dwight Gahm himself. And because that efficiency means more precise cost controls, our customers benefit through lower and more stable prices.

ALL CABINETS
PRODUCED TO
INVENTORY
NOT TO ORDER

Walk through our plant and you enter a world of cabinetry in motion.

**10,000**CABINETS PER SHIFT

Many are suspended in the air, while others are moving along automated floor conveyors, and finally, all of them come to rest on a palletized rack system in our warehouse. Never does a cabinet touch the plant floor. Our streamlined production facilities, with the capacity to produce 10,000 cabinets per shift, allow us to produce more quality cabinets more efficiently. As a result, KK has been offering a quality, affordable product for over 75 years.



KK set the standard decades ago with a two-week lead time on full truckloads.



KK inventories finished, cartoned and fully assembled cabinets in our 300,000+ sq. ft. warehouse.

Our ability to maintain this quick turnaround, even during boom times, remains one of our biggest advantages over other manufacturers.

NO DEBT **EQUALS**FINANCIAL STABILITY **EQUALS**COMPETITIVE PRICING

**Pride** in craftsmanship. Innovative manufacturing. Cost efficiency. What does all this mean to our customers? It means that KK offers the finest quality cabinets at the lowest prices. Every Kitchen Kompact cabinet begins with a foundation of more solid wood than many other manufacturers. Hanging rails, corner blocks, face frames, toe kicks, drawer fronts, even the drawer suspension support rails are all made of solid wood for durability.









It means that our cabinets are certified by the Kitchen Cabinet Manufacturers

Association as meeting or exceeding the strictest standards in the industry.

It means we're committed to the environment, having been awarded the

KCMA Environmental Stewardship Program Seal for meeting the certification
requirements in air quality, resource management, environmental stewardship,
and community relations. And that means our customers don't give up a thing
when they purchase our cabinets, except for a big price tag.

## KK NICHE

Kitchen Kompact recognizes we cannot be all things to all

people, and we've never tried to be. Instead, we focus on a limited number of styles. "Specializing" in fewer styles allows us to manufacture well-constructed products that are very affordable to our customers.

That's our niche.





No matter which Kitchen Kompact style you choose, you can be sure you're getting a high-quality product. At KK, we set high standards, like plywood



drawers as a standard feature on all of our lines. Now that's added value!

## There is a misconception in the kitchen industry

**DESIGN**A CUSTOM LOOK
FROM STOCK

that you must spend "many thousands" of dollars to own a beautiful, custom looking kitchen. It's simply not true. You'll find Kitchen Kompact cabinets in higher-end homes where designers have incorporated a little imagination with the latest design techniques and accessories.





Our accessories program makes it easy, and economical, to design the kitchen you want. Kitchen Kompact offers a full range of accessories — high-end attractions that give any kitchen a custom look, right out of stock.



Add matching toe kick and quarter round to base cabinets.



Crown molding, trim and valences offer a stylish touch.



A roll-out filler makes great use of space between base cabinets.



Kitchen Kompact Corporate Offices and Manufacturing Facilities are located in Jeffersonville, IN, across the Ohio River from Louisville, KY.

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